



Role: **Senior Technical Manager**

Reporting to: **Group Technical Director**

Salary: **Highly competitive and based on experience**

How do I apply? Send a CV to info@lowerental.com

We are Lowe.

Lowe Rental are the world's leading refrigeration and catering equipment supplier to major food exhibitions, sporting events and retailers across the globe; from the Singapore Formula 1 Grand Prix to Glastonbury we provide high quality rental solutions to help our clients entertain and delight their customers.

Lowe Rental has been working side-by-side with the retail and refrigeration industries for over 40 years. The team pride themselves on bringing innovation to their customers and throughout their history have pioneered customised solutions for some of the world's most challenging refrigeration environments.

With offices and distribution centres in UK, Germany, Dubai, Atlanta, Las Vegas, Shanghai, Hong Kong and Singapore Lowe is keen to recruit a Senior Technical Manager to join and grow the team.

Primary Responsibilities:

- Report directly to the Group Technical Director
- To work closely with all Sales Managers and Directors in Europe, Asia and USA concerning equipment sourcing and sales support
- To liaise with all manufacturers and global sales teams on product development, equipment suitability, regional approvals, compatibility and general specifications
- To work with the Technical Director and Senior Sales Personnel on energy efficiency schemes throughout all sectors
- To continually keep Directors and Senior Management aware of new product innovations and technology improvements
- To take responsibility of group technical compliance, to advise the company of future potential changes and equipment with regard to environmental policies and customer/consumer policy changes
- To fully understand legislative and trading standards, variations globally, approval processes and to keep the company fully advised and compliant
- To assist both sales and operational representatives to develop current and future technical relationships in all sectors of our global business
- To advise the Technical Director on equipment procurement
- To attend where required, development exhibitions in each region
- To assist with maintaining all product data integrity use in marketing communications
- To be available for all Senior Management at all reasonable times for advice and assistance on equipment and technical issues
- To make the company aware of any liabilities as they become visible
- Approve suppliers' invoices for payment or credit where applicable
- As far as possible safeguard and secure all assets of the company and protect the company from exposure, financial or otherwise

The **successful candidate** should have the following;

Essential

- At least five years in a technical role within the refrigeration business
- Be fully conversant with all retail remote and integral refrigeration systems
- Have full knowledge of all UK based refrigeration trading standards and legislation
- Full knowledge of refrigeration environmental policies and long-term objectives
- Have practical experience in refrigeration design for general retail environment
- Be a problem solver, excellent communicator and be able to demonstrate ability to work with refrigeration design consultants, stake holders and business partners

The **relevant skills, knowledge & experience** you need to have are:

- Superb organisational skills
- To behave in a business-like manner to all customers, suppliers and staff
- Excellent proof-reading skills
- High level of interpersonal communication
- Must be passionate about product innovation within this sector
- Decision making and problem-solving skills
- Commercial acumen